

DEGREES

- J. D. – University of Utah
- B. A. in Communications, *with Honors* – University of Colorado at Colorado Springs

CERTIFICATIONS:

- Certified as a Civil Trial Advocate by the National Board of Trial Advocacy
- Certified in Personal Injury Trial Law by the Texas Board of Legal Specialization

ACADEMIC AWARDS

- American Jurisprudence Award for Legal Writing and Research
- American Jurisprudence Award for Constitutional Law
- Law Review

PUBLICATIONS / PAPERS

- Anatomy of a Personal Injury Lawsuit, 4th Edition, Contributing Author, Trial Guides, LLC, Portland, Oregon 2015
- “Establishing Standards of Care and Conduct through Defense Witnesses,” AAJ’s Annual Convention, Baltimore, Maryland (July 27-30, 2014)
- “Developing Your Client’s Story by Sequencing Facts to Persuade and Motivate,” AAJ’s Annual Convention, New York, New York (July 2011)
- “Telling Your Client’s Story.” Colorado Trial Lawyers Association, Steamboat Springs, Colorado (August, 2009)
- “Grand Openings.” Trial Magazine, (October, 2008)
- “Winning Techniques from the Beginning: Storytelling and Theming in Opening Statement.” AAJ’s Trial Advocacy College: Essentials of Civil Litigation, University of Alabama School of Law, Tuscaloosa, Alabama (March, 2006)

Curriculum Vitae
Karen R. Roberts, J.D.

- “Using Depositions to Build Your Jury Bias Model.” AAJ’s Trial Advocacy College: Depositions, Cleveland, Ohio (October 13-15, 2006)
- “Voir Dire: How to Ask Questions That Matter and Get Answers That Count.” AAJ’s Winter Convention, Honolulu, Hawaii (February 18-22, 2006)
- “5 Quick Tips for Maximizing Settlement Value in Automobile Cases.” Texas Trial Lawyers Association, Annual Car Wrecks Seminar, Dallas, Texas (November 30 - December 1, 2005)

PRESENTATIONS / SEMINARS TAUGHT:

- AAJ’s Ultimate Trial Advocacy Course: *Art of Persuasion* at Harvard Law School, Cambridge, Massachusetts (March 9-14, 2018)
- *Developing Rules and Standards*, AAJ’s Trial Advocacy College: Depositions, Portland, Oregon (September 13-15, 2017)
- *Organizing for Expert Depositions and Planning Tactics*, AAJ’s Trial Advocacy College: Depositions, Austin, Texas (June 23-26, 2016)
- *Opening Statement*, Mississippi Association for Justice Annual Convention, New Orleans, La (June 2, 2016)
- *Utilizing Focus Group Information*, AAJ’s Case Plus Workshop Program, Phoenix, Arizona (November 4-8, 2015)
- *Anatomy of a Personal Injury Lawsuit, Initial Client Interview*, AAJ’s Annual Convention, Montreal, Canada (July 11-14, 2015)
- *Opening Statement*, Iowa Trial Lawyers Association Annual Convention, Des Moines IA (November 7, 2014)
- *Establishing Standards of Care and Conduct through Defense Witnesses*, AAJ’s Annual Convention, Baltimore, Maryland (July 27-30, 2014)
- *Structuring the Deposition of a Difficult Witness; Deposing the Defense Medical Examiner/Trial Deposition of Expert*. AAJ’s Trial Advocacy College: Deposition, Buffalo, New York (June 6-8, 2014)

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- *Utilizing Focus Group Information*, AAJ's Case Workshop Program, Chicago, Illinois (April 3-6, 2014)
 - *Utilizing Focus Group Information*, AAJ's Case Workshop Program, Los Angeles, California (October 24-27, 2013)
 - *Developing Your Client's Story by Sequencing Facts to Persuade and Motive*, AAJ's Annual Convention, New York, New York (July, 2011)
 - *Utilizing Focus Group Information*, AAJ's Case Workshop Program, Frisco, Texas (October 20-23, 2011)
 - *Utilizing Focus Group Information*, AAJ's Case Workshop Program, Baltimore, Maryland (September 23-26, 2010)
 - *Introduction to Rules of the Road Concepts*, AAJ's Trial Advocacy College: Rules of the Road, Denver, Colorado (June 10-13, 2010)
 - *Using the Rules in Voir Dire*, AAJ's Trial Advocacy College: Rules of the Road, Denver, Colorado (June 10-13, 2010)
- Curriculum Vitae*
Karen R. Roberts, J.D.
- *Special Considerations in Deposing Experts*, AAJ's Advanced Depositions College, Denver, Colorado (January 15-18, 2010)
 - *Utilizing Focus Group Information*, AAJ's Case Workshop Program, Kansas City, Missouri (September 10-13, 2009)
 - *How to Tell Your Client's Story*, Colorado Trial Lawyers Association, Steamboat Springs, Colorado (August, 2009)
 - *Use of Focus Groups in Personal Injury Cases*, AAJ's International CLE seminar, South Africa (March 21 - April 1, 2009)
 - *Psychology of Persuasion: How is the Economy Impacting Your Jury?*, Moderator, AAJ Education and Cosponsored by the AAJ Jury Bias Litigation Group, Atlanta, Georgia (March 13-14, 2009)
 - *Understanding Bias and its Role in Discovery and at Trial*, AAJ's Advanced Depositions College, New Orleans, Louisiana (January 11-14, 2008)

Curriculum Vitae
Karen R. Roberts, J.D.

- *Addressing Juror Bias in Depositions*, AAJ's Trial Advocacy College: Depositions, Denver, Colorado (September 26-28, 2008)
- *Dealing with the Rambo Litigator*, AAJ's Advanced Depositions College, New Orleans, Louisiana (January 11-14, 2008)
- *Persuasion in the 21st Century: Using Focus Groups to Win*, West Virginia Trial Lawyers Association, West Virginia (September, 2007)
- *Winning Techniques from the Beginning: Storytelling and Theming in Opening Statement*, AAJ's Annual Convention, Chicago, Illinois (July 14-18, 2007)
- *Running a Successful Motor Vehicle Accident Practice*, The University of Texas School of Law, Car Crash Seminar, Austin, Texas (June, 2007)
- *Deposing the Defense Medical Examiner*, AAJ's Trial Advocacy College: Depositions, Cleveland, Ohio (October 13-15, 2006)
- *Using Depositions to Build Your Jury Bias Model*, AAJ's Trial Advocacy College: Depositions, Cleveland, Ohio (October 13-15, 2006)
- *Winning Techniques From the Beginning: Storytelling and Theming in Opening Statement*, AAJ's Trial Advocacy College: Essentials of Civil Litigation, University of Alabama School of Law, Tuscaloosa, Alabama (March, 2006)
- Co-Chair Texas Trial Lawyers Association Personal Injury Seminar, Snowmass, Colorado (March, 2006)
- *Voir Dire Examples*, AAJ's Winter Convention, Honolulu, Hawaii (February 18-22, 2006)
- *Tips for Maximizing Settlement Values in Automobile Cases*, Texas Trial Lawyers Association Annual Car Wrecks Seminar, Dallas, Texas (November, 2005)
- *Lean and Effective Investigation of Personal Injury Claims*, Texas Trial Lawyers Association's Advanced Personal Injury Course, Dallas, Texas (April, 2005)
- *The Basics of Contract Law*, Tyler Area Association of Legal Professionals (April, 2004)

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PROFESSIONAL SERVICE / MEMBERSHIPS

- American Association for Justice (AAJ) Press Advisory Committee (2012 – present)
- Board of Trustees, National College of Advocacy, AAJ (2006 - 2009)
- Board of Directors, Texas Trial Lawyers Association (2005 - 2010)
- Chair, Board of Advocates, Texas Trial Lawyers Association (2007 - 2008)
- Executive Committee, Texas Trial Lawyers Association (2007 - 2009)
- Vice President, Communications, Texas Trial Lawyers Association (2007 - 2009)
- The Fellows of the American Bar Foundation, Member
- American Board of Trial Advocates, Member
- American Psychology-Law Society, Member
- American Association for Justice, Member
- State Bar of Texas, Member