KAREN R. ROBERTS ***Curriculum Vitae***

EDUCATION:

University of Utah, J.D.
American Jurisprudence Award for Legal Writing and Research
American Jurisprudence Award for Constitutional Law
William H. Leary Scholar
Law Review Staff Member

University of Colorado at Colorado Springs, B.A., *cum laude*
Major: Communications/Journalism

COURT ADMISSIONS:

Texas
Colorado
U.S. District Court for the Eastern District of Texas
U.S. Supreme Court

CERTIFICATIONS:

Certified in Civil Trial Law and Civil Practice Advocacy by the National Board of Trial Advocacy
Certified in Personal Injury Trial Law by the Texas Board of Legal Specialization

LEADERSHIP AND PROFESSIONAL AFFILIATIONS:

- American Board of Trial Advocates (ABOTA), 2017-present
  - East Texas Chapter, President, 2026-present
  - National Board of Representatives, Presidential Appointee, 2025-present

- National Board of Trial Advocacy Board of Directors (NBTA), 2018-present
  - Chair, Presidential Task Force on Standards

- American Association for Justice (AAJ), 1994-present
  - Traumatic Brain Injury Litigation Group, Board of Directors (2026-present)
  - National College of Advocacy, Board of Trustees, (2006 - 2009)
  - Press Advisory Committee, (2012-2013)
  - Trucking Litigation Section member

- Texas Trial Lawyers Association (TTLA), 1994-present
  - Chair, Board of Advocates (2007 - 2008)

- Executive Committee (2007 - 2009)
- Board of Directors (2005 – 2010)

- The Fellows of The American Bar Association, Life Fellow

PUBLICATIONS:

Books

- Anatomy of a Personal Injury Lawsuit, 4th Edition, Contributing Author, Trial Guides, LLC, Portland, Oregon 2015

Articles

- "Grand Openings." Trial Magazine, (October 2008)
- "Be Brief." Trial Magazine, (October 2016)

Papers

- "Establishing Standards of Care and Conduct through Defense Witnesses," AAJ's Annual Convention, Baltimore, Maryland (July 27-30, 2014)

- "Developing Your Client's Story by Sequencing Facts to Persuade and Motivate," AAJ's Annual Convention, New York, New York (July 2011)

- "Telling Your Client's Story." Colorado Trial Lawyers Association, Steamboat Springs, Colorado (August 2009)

- "Winning Techniques from the Beginning: Storytelling and Theming in Opening Statement." AAJ's Trial Advocacy College: Essentials of Civil Litigation, University of Alabama School of Law, Tuscaloosa, Alabama (March 2006)

- "Using Depositions to Build Your Jury Bias Model." AAJ's Trial Advocacy College: Depositions, Cleveland, Ohio (October 13-15, 2006)

- "Voir Dire: How to Ask Questions That Matter and Get Answers That Count." AAJ's Winter Convention, Honolulu, Hawaii (February 18-22, 2006)

PRESENTATIONS:

- AAJ's Voir Dire Workshop, speaker/workshop leader
  Topic: *Identifying Voir Dire Issues through Focus Groups,* Austin, Texas (October 24-25, 2025)

- AAJ's Ultimate Trial Advocacy Course: Art of Persuasion, speaker/workshop leader
  Topic: *Final Impact: Mastering the Closing Argument,* Atlanta, Georgia (March 15-19, 2025)

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- AAJ's Trial Advocacy College: Depositions, workshop leader, Virtual seminars (2020-2021)

- Iowa Association for Justice 47th Annual Convention, speaker

Topic: *Opening Statement Strategies, v*irtual convention (November 5-6, 2020)

- Louisiana Association for Justice Last Chance CLE Conference, speaker
  Topic: *Opening Statement: Focusing Jurors,* New Orleans, Louisiana (December 14, 2018)

- AAJ's Ultimate Trial Advocacy Course: *Art of Persuasion*, speaker/workshop leader
  Topic: *Framing from the Beginning,* Harvard Law School, Cambridge, Massachusetts (March 9-14, 2018)

- AAJ's Trial Advocacy College: Depositions, speaker/workshop leader
  Topic: *Developing Rules and Standards*, Portland, Oregon (September 13-15, 2017)

- AAJ's Trial Advocacy College: Depositions, speaker/workshop leader
  Topic: *Organizing Expert Depositions and Planning Tactics*,
  Austin, Texas (June 23-26, 2016)

- Mississippi Association for Justice Annual Convention, speaker
  Topic: *Opening Statement*, New Orleans, Louisiana (June 2, 2016)

- AAJ's Case Plus Workshop Program *Utilizing Focus Group Information*, speaker/focus group facilitator, Phoenix, Arizona (November 4-8, 2015)

- AAJ's Annual Convention, speaker
  Topic: Anatomy of a Personal Injury Lawsuit, *Initial Client Interview*
  Montreal, Canada (July 11-14, 2015)

- Iowa Trial Lawyers Association Annual Convention, speaker
  Topic: *Opening Statement*, Des Moines, Iowa (November 7, 2014)

- AAJ's Annual Convention, speaker
  Topic*: Establishing Standards of Care and Conduct through Defense Witnesses*
  Baltimore, Maryland (July 27-30, 2014)

- AAJ's Trial Advocacy College: Depositions, speaker/workshop leader
  Topic: *Structuring the Deposition of a Difficult Witness; Deposing the Defense Medical Examiner/Trial Deposition of Expert,* Buffalo, New York (June 6-8, 2014)

- AAJ's Case Workshop Program, *Utilizing Focus Group Information*, focus group facilitator, Chicago, Illinois (April 3-6, 2014)

- AAJ's Case Workshop Program, *Utilizing Focus Group Information*, focus group facilitator, Los Angeles, California (October 24-27, 2013)

- AAJ's Advanced Depositions College, speaker/workshop leader
  Topic: *Special Considerations in Deposing Experts,* New Orleans, Louisiana (January 18-21, 2013)

- AAJ's Case Workshop Program, *Utilizing Focus Group Information,* focus group facilitator, Frisco, Texas (October 20-23, 2011)

- AAJ's Annual Convention, speaker
  Developing Your Client's Story by Sequencing Facts to Persuade and Motivate
  New York, New York (July 2011)

- AAJ's Case Workshop Program, *Utilizing Focus Group Information*, focus group facilitator, Baltimore, Maryland (September 23-26, 2010)

- AAJ's Trial Advocacy College: Rules of the Road, speaker/workshop leader
  Topic: *Introduction to Rules of the Road Concepts,* Denver, Colorado (June 10-13, 2010)

- AAJ's Advanced Depositions College, speaker/workshop leader
  Topic: *Special Considerations in Deposing Experts,* New Orleans, Louisiana (January 15-18, 2010)

- AAJ's Case Workshop Program, *Utilizing Focus Group Information*, focus group facilitator, Kansas City, Missouri (September 10-13, 2009)

- Colorado Trial Lawyers Association, speaker
  Topic: *How to Tell Your Client's Story,* Steamboat Springs, Colorado (August 2009)

- AAJ's International CLE seminar, speaker
  Topic: *Use of Focus Groups in Personal Injury Cases,* South Africa (March 2009)

- AAJ's seminar: Psychology of Persuasion: How is the Economy Impacting Your Jury? Moderator, Atlanta, Georgia (March 13-14, 2009)

- AAJ's Advanced Depositions College, speaker/workshop leader
  Topic: *Understanding Bias and its Role in Discovery and at Trial,* New Orleans, Louisiana (January 11-14, 2008)

- AAJ's Trial Advocacy College: Depositions, speaker/workshop leader
  Topic: *Addressing Juror Bias in Depositions,* Denver, Colorado (September 26-28, 2008)

- AAJ's Advanced Depositions College, speaker/workshop leader
  Topic: *Dealing with the Rambo Litigator,* New Orleans, Louisiana (January 11-14, 2008)

- West Virginia Trial Lawyers Association, speaker
  Topic: *Persuasion in the 21st Century: Using Focus Groups to Win,* Roanoke, West Virginia (September 2007)

- AAJ's Annual Convention, speaker

Topic: *Winning Techniques from the Beginning: Storytelling and Theming in Opening Statement*, Chicago, Illinois (July 14-18, 2007)

- The University of Texas School of Law, Car Crash Seminar, speaker
  Topic: *Running a Successful Motor Vehicle Accident Practice*
  Austin, Texas (June 2007)

- AAJ's Trial Advocacy College: Depositions, speaker/workshop leader
  Topic: *Deposing the Defense Medical Examiner*, Cleveland, Ohio (October 13-15, 2006)

- AAJ's Trial Advocacy College: Essentials of Civil Litigation, speaker/workshop leader
  Topic: *Winning Techniques from the Beginning: Storytelling and Theming in Opening Statement*, University of Alabama School of Law, Tuscaloosa, Alabama (March 2006)

- AAJ's Winter Convention, speaker
  Topic: Voir Dire Examples, Honolulu, Hawaii (February 18-22, 2006)

- Texas Trial Lawyers Association Annual Car Wrecks Seminar, speaker
  Topic: *Tips for Maximizing Settlement Values in Automobile Case*s,
  Dallas, Texas (November 2005)

- Texas Trial Lawyers Association's Advanced Personal Injury Course, speaker
  Topic: *Lean and Effective Investigation of Personal Injury Claims*, Dallas, Texas (April 2005)